

How to save money when you buy a Join Rite Canvas Stretch'r

First you'll save on the price versus an air-operated stretcher available today from other companies. Save 30% to 50% over pneumatic machines.

Secondly, you won't have wasted your money on machines that can't expand in the future like a Join Rite Stretch'r can.

Other cost saving features:

Your Join Rite Stretch'r won't need a compressor or electricity to operate.

Your Join Rite Stretch'r only needs 3/4" beyond the bottom of the wooden bar to do a gallery wrap, so excess canvas isn't needed to print a giclee.

Because your Join Rite Stretch'r is totally mechanical, there are no expensive air cylinders to replace or air valves or foot pedals that could leak.

Factory customers using Join Rite Stretch'rs can average between 25,000 - 50,000 canvases per year per machine. Many of our machines have been operating over 5 years at these quantities, without failing or wearing out.

An occasional spring is replaced, and emery cloth strips replaced about every 20,000 to 25,000 canvases, but the cams and related components hold up. (they don't wear out!)

These factories don't use the Join Rite Stretch'rs because they cost less than pneumatics to buy, they get them because they are **faster** than the air machines and cost less to maintain over years of tough usage, and can expand when needed to do larger canvases. When all the production is for smaller pieces the machines can be separated and used as individual units again. Oh yes, they also don't have to increase their compressor needs to add more stretching machines to their production.

You may not have to stretch **fast**, but you do want to do a great job, and own the machine for a long time.

HOW MANY CANVASES DO YOU NEED TO STRETCH? CALL or TEXT Jim @ 508-454-7477

Most people think a machine *costs* you money.... so much per canvas. So if you buy a CS36 say @ \$1200 and stretch 1,000 canvases over time, the machine cost you \$1.20 per canvas. * *Not bad*. But if you saved half the time it was taking to stretch by hand, say about of 4 minutes per canvas, you would have saved **\$ 2,000** in billable labor for those 1,000 canvases. ** The example given here would pay for the machine in about 600 canvases. At 1,200 canvases you saved **\$ 2,400 or \$1,200 over the cost of the machine.** **And as they always say " Time Is Money"**

* 10,000 canvases would cost \$ 0.12 cents each and produce \$ 20,000 in billable labor.

****(That's using \$ 30/hour shop labor rate.) For higher shop rates your savings would be even greater. Divide your shop rate by 60 minutes and multiply by 4 minutes. If you save more time for each canvas adjust the savings per canvas accordingly.**